

FIRE
Mr. Anastasius Gavras
EU

Oulu, March 1st, 2009

Tender

Thank you for your interest in our products and services. Octopus has started as a private-public joint project to build and offer testing network, enablers and tools already 2002. Octopus is nowadays a department inside Oulu Innovation Ltd. The company was established in 2005 by the City of Oulu and Technopolis Plc. From the beginning of 2007 we have been running the real, Carrier Grade Nokia IMS Server 2.0 for our Customers' testing and developing purposes. The setup of Octopus Testbed is described briefly in Page 3. We are happy to offer you as follows:

1. Start-Up of testing/integration tasks with Octopus Network, Finland
 - includes the setup and configuration work of the below described Octopus Testbed to connect together with Customer's own server(s) and network(s)
 - VPN is the recommended way to connect these elements remotely

Fixed starting fee is 2.000,00 € (working time is limited to two person days).

2. Performing on-site or remote testing/integration tasks with Octopus, Finland
 - includes utilizing the Octopus Testbed for Customer's non-commercial R&D work
 - VTT's Converging Networks Laboratory (see Page 3) is a part of this offering

Fixed starting fee is 5.000 € (incl. max. one week runtime). Price for additional testing time is 1.000,00 € / day, 4.000,00 € / week or 12.000,00 € / month.

3. A nominal fee to keep the Customer's equipment at Octopus Lab (max. 2U of 19" rack space at most), and provide ftp/VPN access tools and A/C-D/C for connection.

Rent of Octopus Lab's Space and Tools is 500,00 € / month.

4. Reserved quota of preconfigured SIM cards as defined below:

Rent of TeliaSonera 3G USIM-cards is 50 €/month/piece

- Special Access to Octopus Network Enablers
- Flat Rate Data included, but only in Finland
- Configuration and connection opening costs are 50 €/piece
- SMS-costs are 0,06 €/piece in Finland, according to TeliaSonera's pricelist abroad
- Roaming Fees (outside Finland) are additional costs (appr. 6-11 €/MB/SIM)
- All additional costs will be invoiced separately

5. Fee for Technical Support and/or Consultation Work is 150 € / hour, 1.000 € / day or 4.000 € / week.

- Travelling and accommodation costs and daily allowance will be invoiced separately

All prices above are given excl. VAT and subject to changes.

These testing servers, networks, enablers and other tools are available daily at the moment and they will be in use in 2-3 days after signing the contract between Octopus Network's and Customer's authorized signee.

Octopus Network has an agreement with main partners to continue at least to the end of 2010. From year 2011 beyond Octopus Network is planned to continue as a private company.

I look forward to hear from you soon and to serve your testing needs in near future.

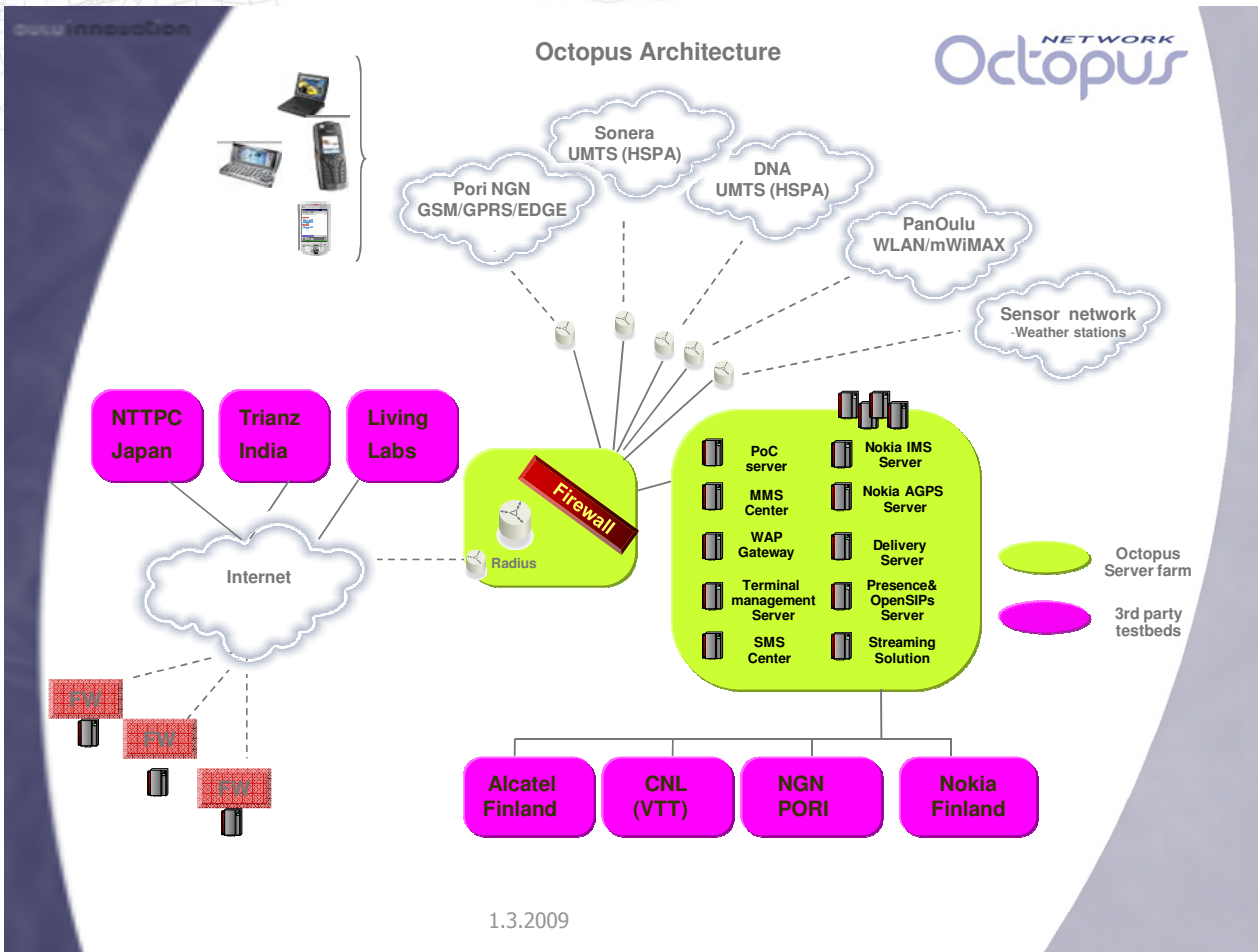
With Best Regards,

Mr. Jussi Mäkinen, CTO
Oulu Innovation Ltd
Octopus Network
E-mail: jussi.makinen@octo.fi

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Figure 1: Overview of Octopus Network Architecture

Figure 2: Detailed description of Converging Networks Laboratory (CNL) at VTT, Oulu.
CNL is a part of Octopus Network's offering.



Benefits

- Foresight to future technologies
- Research innovations for products
- New possibilities for testing and prototyping

Co-operation

- Confidential company funded projects
- Publicly funded research projects (IST, Tekes)
- Licensing of VTT software
- Company products as part of infrastructure

